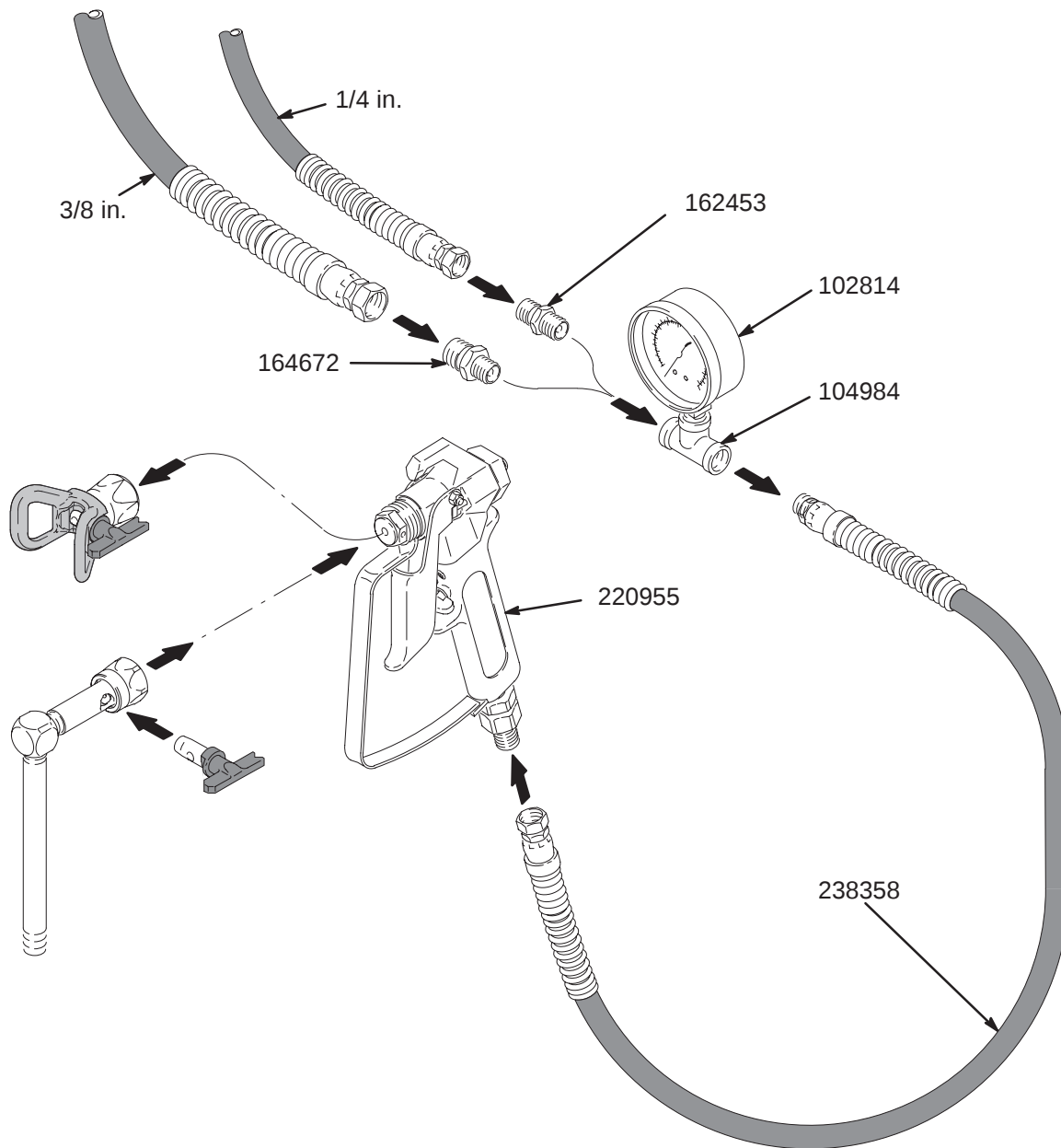


Airless Sprayer Demo Kit

3300 psi (22.7 MPa, 227 bar) Maximum Working Pressure

Model 241417



8819A

GRACO INC. P.O. BOX 1441 MINNEAPOLIS, MN 55440-1441

©COPYRIGHT 1999, GRACO INC.

Graco Inc. is registered to I.S. EN ISO 9001

Demonstration Process

1. Preparation: You're the expert. Be prepared to assure a flawless demonstration.
Good preparation projects professionalism, competence and confidence.
 - Check equipment to make sure it's functional, gauges work and fittings are tightened.
 - Test Materials to see how it sprays and to determine what tip size, pressure setting, hose and sprayer to use.
 - Use Graco accessories!
2. Features: Point out and talk about key features during demonstration.
 - Identify component features. For example: type of pump (Endurance Piston Pump), motor (TEFC Industrial Grade), drive (Heavy-duty Gears/Advantage Drive), and control (SmartControl).
 - Identify convenience features. For example: demonstrate the QuikAccess intake valve, show how lift handles work, retract handle to remove wrapped hose with strap, point out controls located on one side for ease of use.
3. Operation: Show Operations Manual 308867
 - Walk through the operation from start-up to clean-up. Include proper engine speed setting and spraying pressure adjustment. For example: show how to increase spraying pressure until "tails" are no longer visible note that most often you DO NOT need to spray at maximum pressure.
4. Performance: Demonstrate how equipment sprays.
 - Show range – high pressure (blockfillers and latex) and low pressure (enamels, lacquers and stains). Use smaller tip for better control and to minimize material usage.
 - Use gauge to display pressure right at the gun. Real life spraying!
 - Get the user, buyer, store employee involved. Use slow times to train store employees.

Have fun with it and sell, sell, sell!

Graco Phone Number

TO PLACE AN ORDER, contact your Graco distributor, or call this number to identify the distributor closest to you:
1-800-690-2894 Toll Free.

*All written and visual data contained in this document reflects the latest product information available at the time of publication.
Graco reserves the right to make changes at any time without notice.*

Sales Offices: Minneapolis, Detroit, Los Angeles
Foreign Offices: Belgium, England, Korea, France, Germany, Hong Kong, Japan
GRACO INC. P.O. BOX 1441 MINNEAPOLIS, MN 55440-1441
PRINTED IN U.S.A. 308960 January 1999